

Strategic Acceleration Dictionary

1. **Speed of Life:** Fast-paced living and the opportunities, choices, and pressures that present themselves daily, influenced by technology, information access, enhanced communication abilities, and accelerated innovation.
2. **Strategic Vision:** What motivates you and provides the power to change your behavior; it is also the plumb-line or measuring stick that helps you keep everything together as you execute your plans.
3. **Strategic Acceleration:** The ability to expedite change and increase effectiveness more quickly, powered by clarity, engaged with focus, and converted into superior results via execution.
4. **Belief Window:** The way in which we view the world, it filters how you see things, process things and prioritize things.
5. **Clarity Blueprint:** A plan that includes what you want to do, why you want to do it, how you will do it, the benefit of doing it, and the negative result of not doing it.
6. **More-Of-Less-Of (MOLO):** process of insuring your clear on what the most important things to put energy on.
7. **Effectiveness Ladder:** Four specific steps to become more effective at what you do.
 - Rung #1: Become Aware of the Need. You become aware of something that you cannot do.
 - Rung # 2: Clarify the Need: You become aware of what you did not know. However, you still can't do whatever it is you did not know.
 - Rung # 3: Focus on the Need: You embrace the need you have discovered, and you will begin to take the action you need to respond to it.
 - Rung # 4: Execute the Need: The task in question becomes second nature to you and you are able to execute and deploy the skills you have learned with effectiveness.
8. **Clarity Effect:** The power of a clear vision that provides the ability to see and pursue necessary actions.
9. **Pulling Power:** The catalyst for voluntary change that comes from being clear about what you really want.

10. **Voluntary Change:** The willingness to change pro actively, without being pushed by someone else. This type of change plays a huge role in your ability to succeed. It is the key for you to break out of whatever existing conditions you have in your business or personal life that may be holding you back.
11. **Strategic Focus:** The ability to concentrate on what really matters, and filter distractions
12. **High-Leverage Activities:** Actions that are most relevant to your strategic agenda, success, and achievement, and most directly impact the results you need and want. Note: The ability to identify and focus on these significant activities is the major factor in improving and accelerating results.
13. **Images of Influence:** What others see you do, which affect their perceptions, attitudes, and behavior in subtle but powerful ways. The authenticity of these Images of Influence is vitally important to your success.
14. **Production Before Perfection (PBP):** Working in parallel, adjusting the project as you progress, rather than waiting for every aspect of a task or project to come into perfect, linear alignment.
15. **Strategic Presence:** The persona that defines the total perception others have about you.
16. **Strategic Execution:** The act of combining all of your clarity and focus to strategically communicate take action, and exceed expectations, ultimately, realize your vision.
17. **Strategic Procrastination:** Most procrastination is negative and hinders success and yet some can be positive when you calculate and carefully allow time for your sub-conscious to help you think.
18. **Strategic Impatience:** The ability to manage one's patience to ensure that you direct energy effectively.